



For Immediate Release

EnTel selected by the Commonwealth of Virginia to Help With Utility Conservation Efforts

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EnTel, Inc., a leader in utility management systems and energy optimization services, was recently named as one of 13 firms chosen by the Commonwealth of Virginia's Division of Engineering and Buildings (DEB) to participate in a utility project involving sub-metering in public buildings.

According to the DEB, this contract is "for use in monitoring energy consumption and for developing bill-back plans for utilities. It allows meters to be placed in strategic places to capture consumption." This monitoring effort can be applied to steam, electricity, water and gas. The DEB oversees the Commonwealth of Virginia's construction and capital outlay projects and maintains buildings and grounds at the Seat of Government.

EnTel, along with others from the pool of contractors, will be considered to install sub meters for reading and documenting utility consumption as part of an effort by the state to control its utility costs. The period of performance will be from November 1, 2011 through October 31, 2013 with an option for three, one-year renewal periods.

"EnTel is privileged to be a part of this initiative and looks forward to working with the Commonwealth of Virginia", said EnTel's CEO Michael Hunter. "We're bringing multiple proprietary technologies to the table with unique advantages that have been developed by our strategic partners and are happy to offer our expertise to address different building requirements and project scenarios throughout the state."

EnTel, Inc., www.entel-inc.com headquartered in Baltimore, MD, has been in operations since 2009. The company specializes in Utility Management Systems, Load Response and Utility Services. As an aggregator of Smart solutions of industry leaders, EnTel offers a holistic approach in engaging clients wherever they are on their way to Smart utility management.